

## Industry Question Submission in response to JE-RDAP Pre-Solicitation Notice

**Question 1:** Are University Affiliated Research Centers (UARC's) eligible as a Prime for the JE-RDAP?

**Government Response:** Certain Government supported entities are permitted to compete for Government work, but this is usually dependent upon the agreements that exist between the University and the Government sponsor, i.e., the agreement spells out the conditions under which they are permitted to compete. We have not excluded Universities from this competition, and a UARC or University Affiliated Research Center. However, due to a UARC's unique capabilities they are normally prohibited from competing against industry.

**Question 2:** Could you please clarify that this will be a full and open solicitation when it is released?

**Government Response:** Yes, when released the JE-RDAP solicitation W911QY-16-R-0010 will be competed on a full and open basis.

**Question 3:** I am contacting you from [REDACTED] We manufacture and sell explosive detection devices. I am trying to understand how we may be involved in the W911QY-16-R-0010 solicitation. I am unclear from the synopsis exactly what is being sought. Our explosive detection device, [REDACTED] is the smallest hand-held automated detector in the world and is currently used on every continent excluding Antarctica. We are used on US Naval and Air Force bases as well as embassies. We are always interested in opportunities to deploy our product and are interested in participating in any way we can, in the listed solicitation. Are you in need of a quote, or technical information? I am happy to provide both. Please let me know how we may participate.

**Government Response:** JE-RDAP will only be a vehicle for future RDAP-type work required by the JPEO-CBD Joint Project Managers (and other Government agencies, as approved). Thus, the requirement to meet a specific capability has to come from a JPM (through the Joint Capabilities Integration and Development System (JCIDS) acquisition process or an Advanced Technology Demonstrations (ATD)/Advanced Capability Demonstration (ACD) effort). Vendors interested in being eligible to compete on future RDAP Task/Delivery Orders (which will cover specific efforts required by the JPMs), will have to compete for an IDIQ contract (solicitation W911QY-16-R-0010 which will be competed on a full and open basis).

**Question 4:** The FBO announcement states that "Proposals shall include a small business participation plan"; Is it the Government's intent to request a cost/price volume at the IDIQ level?

**Government Response:** The requirement for small business participation plans will be applicable at the JE-RDAP task/delivery order level. A cost/price volume will be required at the IDIQ level and will be based upon "common tasker" yet to be defined.

**Question 5:** Is the Government's intent that specific/named teams be established at the IDIQ level or will large business be required to provide a plan with target percentages to be executed for the overall IDIQ on a task order level?

**Government Response:** It is not the Government's intent that specific/named teams be established at the IDIQ level; teaming would be ideal at the RDAP task/delivery order level, such that teams can be tailored to the specific requirements of the task/delivery order.

**Question 6:** What is the anticipated requirement(s) to adding teammates at the task order level after IDIQ award?

**Government Response:** It is not the Government's intent that specific/named teams be established at the IDIQ level; teaming would be ideal at the RDAP Task/Delivery Order level, such that teams can be tailored to the specific requirements of the Task/Delivery Order.

**Question 7:** Will the Government consider issuing a draft RFP to provide insight into evaluation criteria?

**Government Response:** The Government is considering releasing an updated draft RFP section C, section L and section M in the very near future.

**Question 8:** Would you be able to tell me if there is an incumbent contractor for this requirement? If so, could you please provide the contractor name and the contract number that was awarded?

**Government Response:** There is not an incumbent contractor for the JE-RDAP IDIQ; no specific requirements have been identified yet – they will be at the RDAP Task/Delivery Order level. JE-RDAP will only be a vehicle for future RDAP-type work required by the JPEO-CBD Joint Project Managers (and other Government agencies, as approved). Thus, the requirement to meet a specific capability has to come from a JPM (through the Joint Capabilities Integration and Development System (JCIDS) acquisition process or an Advanced Technology Demonstrations (ATD)/ Advanced Capability Demonstration (ACD) effort). If you are interested in being eligible to compete on future RDAP Task/Delivery Orders (which will cover specific efforts required by the JPMs), you will have to compete for an IDIQ contract (solicitation W911QY-16-R-0010 which will be competed on a full and open basis).

**Question 9:** The draft RFP includes the following statements:

\*Technical and Production Experience. Technical and Production Experience to be presented as core competencies by the contractor or contractor team may be cited relative to a CBRNE defense system/capability or non-CBRNE hardware, software or combined hardware-software intensive research and development program.

\*The contractor shall describe their experience, as a team or standalone organization, pertaining to research, design, and development executed IAW DODI 5000.02.

\*The contractor shall describe their experience, as part of a team or as a standalone organization, pertaining to production/manufacture. The contractor shall describe its experience implementing production and manufacturing "scale up," configuration management, and quality control.

Slide 12 from the "Omnibus Contracts Office" briefing from Industry Day briefing states:

\*i. Research, design, development of a "relevant" system (in general and/or in support of a CBRNE or R&D project) IAW DODI 5000.02, or approach to demonstrate capability through teaming

\*ii. Production/manufacture of relevant (CBRNE or R&D) developed systems, including specific experience and corresponding results (i.e., system/product or hardware/software), or approach to demonstrate capability through teaming

\*Either i) or ii) must be a core competency of JE-RDAP Contract Bidder

Question: To demonstrate the required experience as a "core competency", does our company have to have been awarded a contract to perform research, design, development or production/manufacture of a relevant system? Or can we demonstrate capability/competency through the experience of our employees while working in government research/development/acquisition as military/government employees and/or when working for other companies?

**Government Response:** Yes, offerors can demonstrate their approach to providing a capability through experience of employees while working in government research/development/acquisition as military/government employees and/or when working for other companies.

**Question 10:** The following statements come from the questions and answers (Q&A) posted to FedBizOps:

\*Industry will have the option to propose in as many areas as they choose. ... Successful IDIQ holders will be allowed to propose to Delivery Orders regardless of their “focus” area(s).

\*Area I – CBRNE Information Systems (3 to 5 IDIQ awards in each suite) – Area II – Rad/Nuc Defense Systems (3-5 IDIQ awards in each suite) – Area III –WMD Elimination Systems (3-5 IDIQ awards in each suite) – Area IV – CBRNE Defense Systems (10-15 IDIQ awards in each suite) – Area V – Force Protection (3-5 IDIQ awards in each suite)

Slide 5 of the “Omnibus Contracts Office” briefing from Industry Day lists the following under “JE-RDAP Scope”:

CBRNE Defense Systems, Equipment & Material

- Individual Protective Equipment
- Collective Protection
- Integration of CBRNE Defense Systems/Capabilities
- CB Detectors
- Decontamination Systems/Decontaminants
- Medical Devices
- CB Elimination

CBRNE Information Systems & Capabilities

- Warning & Reporting
- Joint Effects Assessment
- Bio Surveillance Portal

Radiological/Nuclear (RAD/Nuc) Detection Systems

- Ground/Ship/Airborne Warfighter Support
- Standoff

Installation Protection Systems & Capabilities

Finally, the synopsis on FedBizOpps shows the following list:

CBRNE Defense Systems, Equipment and Material [inclusive of Individual Protective Equipment, C/B Detectors, Collective Protection, Decontamination Systems /Decontaminants, Integration of CBRNE Defense Systems, Medical Devices (Diagnostics), Explosive Detection and Identification, Advanced Analytic Systems, Forensics and CB Elimination]; CBRNE Information Systems providing correlated CBRNE hazard warning and reporting, Joint Effects assessment and Biosurveillance Portal, and; Radiological/Nuclear (RAD/NUC) Defense Systems supporting the warfighters' (users') air, ground and shipboard operations.

Question: These lists are all slightly different. Can you clarify exactly what the “focus areas” are?

**Government Response:** The “focus areas” have slightly evolved throughout time as the JPEO-CBD JPMs have evolved. The main focus areas are any capabilities falling under the umbrella of: CBRNE Defense Systems, Equipment and Material to include: Medical Diagnostics, Multispectral Smoke and Obscurants, CBRNE Information Systems and Radiological/Nuclear (RAD/NUC) Defense Systems.

**Question 11:** The pre-solicitation notice states: “JE-RDAP orders will be competed among and awarded to large and small business JE-RDAP Contract holders utilizing best value, trade-off or Lowest Price, Technically Acceptable (LPTA) procedures.” What procedure(s) will be used to award the omnibus contracts?

**Government Response:** It is the Government’s intent to award the omnibus IDIQ contracts utilizing best value procedures.

**Question 12:** In the Briefing for Industry days and in the draft RFP, it seemed that cost proposals would be largely rates for designated labor categories. Is this still the case?

**Government Response:** No, the Government will be providing a “common task” scenario for offeror’s to propose against that will be utilized to evaluation cost/price

**Question 13:** In the Briefing for Industry days, there were indications that teaming is discouraged for omnibus contracts, but encouraged for task orders. Is this still your stance?

**Government Response:** Yes.

**Question 14:** A number of technical areas are mentioned in the pre-solicitation notice and were mentioned earlier. Should prospective bidders plan to focus on only one of these areas in their technical/management proposal?

**Government Response:** Yes; prospective bidders should plan to focus on the area(s) that fall within their core competency/area(s) of expertise.

**Question 15:** RFP Section A – Solicitation/Contract Form, A.12 (PDF page 3 of 97), the paragraph states, “This acquisition will be competed on a full and open basis.” Given multiple instances of references to small business set-asides and other small business factors (A.9, A.10, and elsewhere), does this paragraph indicate that the IDIQ will be competed as full and open, but that individual task orders might be set aside for small businesses?

**Government Response:** Yes.

**Question 16:** RFP Section A – Solicitation/Contract Form, A.16 (PDF page 3 of 97), the paragraph states, “Off ramps may apply to JE-RDAP prime contract holders when prime contract holders fail to participate on RDAP Order requirements for which the contract-holder has had a *reasonable chance* for award...” [emphasis added]. What will constitute a “reasonable chance” rubric, who will apply it, and how will it be applied?

**Government Response:** Off ramps have been removed from the updated JE-RDAP request for proposals.

**Question 17:** RFP L.1.3.1 Submission Requirements, Section 1 – Contract Descriptions, 1<sup>st</sup> paragraph, (PDF page 88 of 97 bottom), Past Performance. Paragraph states, “...The past performance information may be from ... *key personnel* who have relevant experience.” [emphasis added]. Can the Government please clarify? Does this indicate that if a proposed key person has personal past performance within the scope of this JE-RDAP solicitation, that such performance can be submitted as a past performance citation? If so, how would past performance questionnaires be accommodated, given the implied separation between the employee and a previous effort?

**Government Response:** Past performance of an individual working for another company would not be acceptable. Past performance relates to how the Company has performed. If a Company wanted, they could use one of their current employee’s experience gained while working for another Company, which could be used in citing their current capabilities and knowledge (e.g. DODI 5000.02 experience and training) of a key person. However, that would be in response to another Factor, but not be a citation for or indication of their organizations past performance.

**Question 18:** RFP L.1.3.1 Submission Requirements, Section 1 – Contract Descriptions, Paragraph 6, PDF page 89 of 97, Past Performance. The paragraph states, “Contract Type (e.g., Fixed-Price (FP), Cost

Reimbursement (CR), Time & Materials (T&M), etc.). In the case of Indefinite Delivery contracts, indicate specific type (i.e., Requirements, Definite Quantity, and Indefinite Quantity) and secondary contract type (e.g., FP, CR, T&M, etc.). Can the Government please clarify the meaning of “secondary contract type”? Does this indicate that we include the type for ODCs, travel, etc., if different from labor?

**Government Response:** “Secondary contract type” is being used to refer to a specific task/delivery order issued under a base indefinite delivery indefinite quantity contract. Offeror should provide the information for the specific type of task/delivery order that performance was under, i.e. a fixed-price, cost reimbursement or time and materials task/delivery order.

**Question 19:** In reference to the Primary NAICS list on the FBO pre-solicitation notice, we would recommend the following for this effort: 541712 - Research and Development in Physical, Engineering and Life Sciences (except Biotechnology) with a small business size of 1,000 employees.

**Government Response:** The NAICS code listed (541712) is one of the types included for the solicitation. The other 3 codes are: 541711 (R&D in Biotechnology), 541511 (Custom Computer Programming), and 541512 (Computer System Design).

**Question 20:** What is JPEO looking for in terms of acquisition support? Is this purchasing, logistics, acquisition program management, etc.?

**Government Response:** The type of support that will fall under RDAP Delivery/Task Orders will be: Research, Development, Acquisition and Production/Procurement activities that support the development of JPM Systems, Equipment and Material – falling in the DODI 5000.02 lifecycle anywhere from Material Development Decision (MDD) through Full Operational Capability (FOC).