

Column1	Column2
<p>1. Will the Government provide a breakdown of On-site/Off-site Labor Categories by location, by JPM, by HQ? 2. When referring to relevant experience is the Government referring to relevant experience associated with JPEO-CBD programs and JPM's or relevant experience with DoD 5000? 3. Please clarify this requirement: "The offeror shall provide budgetary input (e.g., program affordability, cost-benefit analysis, initial Life Cycle Cost Estimate (LCCE)) to the requirements originator." Should this be under Business &amp; Analytical? 4. What is the CDRL? 5. Under the JE-OPETS-LOG/MED Solicitation the government called out projected FTE count by Labor Category. Will the Government do the same for JE-OPETS-A?</p>	<p>1. yes we will provide a breakdown. 2. We are referring to any relevant experience, not just from JPEO CBD. 3. This is correctly in Acquisition and is not restricted to B&amp;A. 4. The CDRL will be at the Task Order level. 5. Yes, it will be the same for JE-OPETS-AQ</p>
<p>Section L Paragraph D Proposal Contents Volume 1 - Administrative is missing section 4 Teaming, section 5, OCI plan, and section 6 Certs and Reps</p>	<p>Will be corrected in the final RFP.</p>
<p>When will we receive the RFI for the JE-OPETS-BEI IDIQ, and will that vehicle be discussed at the Industry Day? Thank you.</p>	<p>next year. Summer 2018.</p>
<p>1. At the IDIQ level, will by name resumes and letters of commitment/intent for all positions be required as part of the solicitation requirements? 2. Does the Govt envision that at the task order level, will by name resumes and letters of intent for all positions be required as part of the proposal submittal? 3. If either of the above are true, this obviously gives all incumbents a significant edge and will likely viewed by non-incumbent companies as a major barrier to entry and discourage them from competing; what is the Govt's intent to get new companies into this market?</p>	<p>1.no 2.yes at TO level 3.This is a recompetete of existing requirements and any contractor capable of fulfilling the Government's requirement are encouraged to propose.</p>
<p>1. Can the Government define "major subcontractor"? 2. Who are the key personnel required for the JE-OPETS- A contract? 3. Since JE-OPETS A is a total SB set aside, why is a SB Performance Plan required? If a SB is required to provide a SBPP, is the Government requiring the offeror to cover all of the socio-economic categories?</p>	<p>1. A "major subcontractor" is a direct subcontractor of the Prime with at least 25% of the price of the total TO award. 2. Key personnel will be clarified on RFP 3. participation plan from all, subcontracting only from large business. The government has goals in all the categories so the plan should cover all categories or an explanation of why all are not covered.</p>
<p>L&amp;M, page 2, C. General Instructions, 3. Proposal Validity: CONTEXT: Text states, "Proposals submitted in response to this RFP shall be valid for not less than the duration of the awarded contract, with..." QUESTION: Will the Government please consider specifying one validity date (or number of days) for the entire proposal, as the current wording could imply that portions of the proposal are valid for years just while awaiting award?</p>	<p>Will be corrected in the final RFP.</p>

<p>L&amp;M, p. 2, C. General Instructions, 3. Proposal Validity: CONTEXT: Text states, "Proposal Validity: Proposals submitted in response to this RFP shall be valid for not less than the duration of the awarded contract, with the exception of 1) Pricing, 2) the Organizational Conflict of Interest (OCI) Mitigation Plan, and 3) Teaming Agreements. Pricing adjustments to successful offerors' ceiling rates will be permitted at the three- and six-year marks of the ordering period. Updates to the OCI Mitigation Plan will be permitted as needed, and Teaming updates will be approved by the Contracting Officer (KO) on a case-by-case basis. The offeror shall make a clear statement that the proposal is valid until such date in the Administrative Volume (i.e., Volume I) of the proposal." QUESTION: The last sentence in the referenced text implies one validity date for the entire proposal, while the preceding text has just outlined several exceptions to a single validity date (pricing, OCI Mitigation Plan Teaming Agreements). Does the Government desire separate validity dates appended to different volumes or artifacts as implied in the first part of the referenced text, or just one validity date to be provided in the Administrative Volume, as stated in the last sentence.</p>	<p>Will be corrected in the final RFP.</p>
<p>At the beginning of the Section L instructions for Volume III, the offeror is instructed to provide a response to the PWS to address the contract. The remaining instructions for Volume III (in the Subfactors 1-5 descriptions) instruct the offeror to respond to requirements for an Organizational Plan, Recruitment Competency, Transition Approach, Management of Resources, and Small Business Participation Plan, all with no reference to the PWS, which you still might be expecting offerors to address in some way. Ten pages are allotted for all of this. Will the Government allow for "résumé highlights" to be omitted from page count limitations?</p>	<p>no, we only need resume highlights 2-3 lines per FTE</p>
<p>L&amp;M, p. 3, C. General Instructions, 13. Award Date: CONTEXT: Text states, "The anticipated award for this requirement is 1st Quarter of Fiscal Year 2018 (1QFY18). This information is provided for use as a basis for schedules and burden (labor, overheads, G&amp;A, etc.) mid-point calculations. QUESTION: Will the Government consider designating a specific date? This will assist offerors in more accurately conveying schedules and burden mid-point calculations. It is understood that such a date would be "anticipated," as with the broad quarter designation.</p>	<p>we are targeting 1st qtr</p>
<p>Initially the RFP (Volume I - Administrative) states 3 sections, but later it outlines 7 sections. Which is correct?</p>	<p>Will be corrected in the final RFP.</p>
<p>Will the government consider accept of the 3-page CPAR print outs as part of the Past Performance Volume in lieu of Past Performance Questionnaires?</p>	<p>no</p>
<p>The evaluation factors for this effort are 1) Past Performance, 2) Technical/Management, and 3) Price. You don't list the evaluation criteria for price.</p>	<p>The price has to be determined fair and reasonable</p>
<p>Management of Resources, and Small Business Participation Plan, all with no reference to the PWS, which you still might be expecting offerors to address in some way. Ten pages are allotted for all of this. QUESTIONS: Would the Government provide additional page count from the current ten to perhaps 20? Any comprehensive response to the five subfactors alone should reasonably require over ten pages.</p>	<p>We are reviewing the page count on this</p>

How will the Government establish a competitive range? The price/cost volume only talks about listing ceiling rates, with no labor hours. Will the government look at the hourly rates or the fully-burdened rate when determining competitive range?	Competitive Range is defined by FAR 15.306©(1) as... all of the most highly rated proposals, unless the range is further reduced for purposes of efficiency pursuant to paragraph (c)(2) of this section. Fully burdened rates will be used.
Recommend the Government make this a no limit section under Technical/Management as some Primes have large teams.	no
Will the government add a Labor Category for the IDIQ PM? The amount of work, CLINS, SLINS, and other Task orders to manage under OPETS would benefit from the Government allowing an IDIQ PM labor Category.	no
In addition to the job duty description requirements that make up Section 3, Performance Requirements, will the Government also provide required qualifications, years of experience, and education for the labor categories, including any levels that are subsequently specified?	A description of qualifications will be included but the Government will not prescribe years of experience or education
Will the Government allow a TO Management labor category? Given the Government has combined two former Domains into one (Log/Med) and the customer base is so different both in skill sets and locations, the Government would benefit from allowing a Task Order Management Labor Category for both Log and Med Task Orders	no
To ensure a level playing field, an apples-to-apples comparison, and to ensure staff are not going annually without at least a cost of living raise, will the government mandate a minimum escalation fee?	No
To ensure a level playing field and an apples-to-apples cost comparison, will the government give plug numbers for Travel and ODC costs in the Cost volume?	travel and ODC not a factor at IDIQ level
A pricing template (presumably to be provided), assumed to be in Excel, does not always well accommodate narrative or even additional spreadsheet support that is required to accompany a price proposal. These items might include descriptions of pricing methodology and non-certified data support, or even company budgets while awaiting approved, or provisional, indirect rates. Will the Government consider including as part of Volume IV a narrative file and additional spreadsheet files as necessary to accommodate the above concerns?	no
By "hourly rate," does the Government mean "direct rate (salary/2080)"?	yes
Do these levels refer to Labor Category skill/experience levels that will be published at a later date, but prior to the proposal due date?	yes
Please confirm that on-site equates to "on Government site," and "off-site equates to "off Government site."	yes
L&M, p. 11, Section L.D.4. CONTEXT: Last paragraph states, "To be found responsive, Offerors must submit a completed Pricing Worksheet. Subcontractor rates shall not exceed proposed Prime rates. One composite rate, to include Prime and Subcontractor price data as applicable, will be submitted for all requested input." QUESTION: The 2nd and last sentences appear to be contradictory. If, as required by the last sentence, offerors are including a composite rate, how can subcontractor rates exceed prime rates if separate prime and subcontractor rates are not being submitted?	We will delete these sentences in the final RFP, we are only looking for composite rates.

While it's clear from the 2nd paragraph (L.D.3.c.ii) that the master schedule is intended to convey transition into and out of task orders, Is the overall transition plan supposed to address task order transition, transition into and out of the overall IDIQ, or both?	transition approach applies at TO level
L&M, p. 18, Section M.E.4. CONTEXT: Last paragraph, STANDARD, states, "STANDARD: The Offeror provides a Pricing Worksheet, completed in accordance with the solicitation, providing direct labor rates and fully-burdened rates for each labor category applicable to the contract at all levels. The Offeror proposes a fair and reasonable price proposal." QUESTION: Does the "fair and reasonable price proposal" required in the last sentence refer to Government evaluation of the rates in the first sentence, or does it refer to a price narrative that offerors will be required to provide to accompany the worksheet?	price narrative not required
PWS, p. 2 of 17, ToC. CONTEXT: The Table of Contents references a section (OPETS-A) that is missing from the document. QUESTION: Will this section be supplied, or is the ToC reference in error?	yes
Will the Government please limit the high end of the range to narrow down the target number of awards (e.g., 3-20 awards)?	no
L&M, p. 6. Admin Volume. CONTEXT: As it's currently written, instructions for Section 6 include directions for completing the Representations and Certifications online through ORCA, but they do not describe any content for Section 6. QUESTION: Please confirm that the printed ORCA documentation is to be submitted as Section 6 of the Administrative Volume and not Section 7. If this is not the case, please define what IS to be included in Section 6.	Yes, the printed ORCA statements are to be submitted as Section 6.
Will the Government please confirm that it will be issuing separate solicitations (including separate Performance Work Statements) for each of the three MA IDIQs (JE-OPETS-A, JE-OPETS-BEI, and JE-OPETS-LM) and that contractors will have the opportunity to submit separate proposals for each of these opportunities?	yes, 3 separate ID/IQ's will be awarded.
What Security Clearance level will the Government require of those designated in the RFP as Key Personnel?	clearance is dictated at TO level
Will any deliverables be required at the IDIQ level, or are they limited to the Task Order level only?	no, they are at TO level
For a Task Order that requires personnel on-site at multiple locations in support of JPEO-CBD, will there be a requirement for one Site Supervisor to manage multiple site locations, or will each site be required to have their own Site Supervisor?	minimum one per site
Since the draft RFP contains only sections of a full RFP we would appreciate if OPETS Contracts can elaborate further about its intent regarding how it plans to issue task orders. Will this be similar to the approach on the current IDIQ contract whereby task orders are issued by each individual labor category for each location?	Fewer TOs is preferable, this is still being contemplated but the Task order will be for specific requirements, not a broad category
Under the current IDIQ contract there have been a series of task order RFPs issued which established specific requirements for incumbent staff. We understand the objective for said task orders is to ensure continuity of the technical knowledge base for ensuring effective implementation and support in bioengineering and emerging medical technologies. To this end can OPETS state if it intends to continue this practice under the follow-on contract to issue task orders that will require incumbent only staff support?	that is not the objective, it is performance based acquisition. However Clause 52.222-17 Non-displacement of Qualified Workers will be included in the RFP.

<p>Please clarify what is required for Volume II, Section 3, Past Performance Assessment Questionnaires, of the proposal. It reads that the offeror should email each questionnaire to the COR once Part 1 is completed, and then email the COR with a list of all the POCs who were sent questionnaires. But it is not clear what has to be submitted as Section 3 of Volume II of the proposal itself.</p>	<p>Please reread the section, the requirement is specified.</p>
<p>Under Volume III, Subfactor 1 (Organizational Plan) for the proposal, there is a requirement to identify key corporate personnel who will play roles in providing IDIQ and Task Order management oversight. The requirement includes the need to "provide resume highlights" of those personnel. This is a highly unusual requirement for proposals. These key corporate personnel include the company president/CEO, the company's chief financial officer, the company's facility security officer, etc. Requesting "resume highlights" of corporate senior leadership and staff adds extraneous information that should be a given, based upon their status in a company. Would the government reconsider the need to include these resume highlights?</p>	<p>We are looking for information on the team that will be assigned to manage JE-OPETS, see also earlier question RE resume highlights</p>
<p>1. Will the Government please define the definition of a major subcontractor? For example, is a Women-Owned Small Business receiving 1% work share [IAW the RFP SBPP Goals] considered a major subcontractor? 2. Will the Government please provide guidance or a format for resume highlights? 3. For pricing purposes at the ID/IQ level [per Section L, Para D, Proposal Contents, Subpara 4. Volume IV - Factor III Price], will the Government please provide the level of effort and locations for the logistics and medical business areas]. 4. In order to evaluate past performance on an equal basis, would the Government consider a standard format and maximum page length for past performance? This approach will communicate a clear requirement, facilitates standardization, and ease the evaluation process. 5. Will the Government allow offerors to submit a cost narrative in addition to the worksheet to provide a detailed basis for the direct labor rates and indirect cost pools? This would minimize the risk of an offeror's proposal being rejected for unbalanced pricing by allowing offerors the ability to justify the reasonableness of its proposed salaries and overall compensation package including benefits offered to employees. 6. PRFP PWS In the historical OPETS Acquisition Domain and in the RFI released earlier this year for JE-OPETS Acquisition Business Area the gov't had a labor category called Product Managers. Product Managers are not listed as a requirement in Paragraph 3.1, can the government clarify whether this was an unintended omission or whether a deliberate cut? If it was a deliberate omission, were the Product Managers roles/responsibilities or billets realigned under another business area and/or labor category?</p>	<p>1. see above 2. see above 3. This will be provided in the final RFP 4. no. 5. no cost narrative is requested. 6. product manager is being deleted, the tasks will fall under a new Labor Category to be named in the final RFP.</p>
<p>Past Performance Section L The government states, "The Offeror shall submit no more than three Government contracts (Prime and/or major subcontracts) which are currently in performance or were awarded during the past three years and are relevant to the efforts required by this solicitation." Did the gov't intend to state, "The Offeror shall submit no more than three Government contracts (Prime and/or major subcontractors) which are currently in performance or were awarded during the past three years and are relevant to the efforts required by this solicitation?" Please clarify.</p>	<p>contracts on which you were the prime or a major subcontractor</p>
<p>In paragraph 1.3 Scope, the Gov't states "Task Order POP's will be tailored to each requirement ...". "Would the gov't state what the expect to be the standard Task Order length, so Primes can make sure they resource the IDIQ Corporate Structure/Key Personnel adequately?</p>	<p>in general one year base and 2 option years.</p>

Section L requires a Small Business Participation Plan as part of Volume III, Sub-Factor 5. The total number of pages required for Volume III is ten (10) pages. The SBPP requirements that include a table and details about each proposed subcontractor will severely limit the rest of the content we can write into Volume III. Will the government consider the SBPP as part of the Administrative volume instead?	No.
DOD contracting offices have provided differing guidance on their acceptance of new SBA regulations regarding so-called "all small" joint ventures. In order to ensure compliance with the requirements of this solicitation, please clarify the following: If a large business were to enter into a joint venture for the purposes of this solicitation under SBA's new rules, would the JV's proposal be considered an offer from a small business? Further, if a business were to submit a proposal as part of a joint venture, would it be precluded from submitting an additional proposal as a Prime contractor under the same business area (e.g. Acquisition) that is different from the joint venture proposal.	Joint Ventures are a business arrangement that is in and of itself its own entity; separate and apart from the participants business interests. The JV may act as a Prime in its own right and the companies participating in the JV may submit a proposal as a separate entity. (reference is CFR 13 § 124.520)
How many initial task orders does the government anticipate issuing for the Med Log and SB AC domain?	To be determined
How will the task orders be organized, i.e. Tech, PP, Cost, Page count? Resumes?	This will be determined at the Task Order Level
What will the evil criteria be for Tos?	This will be determined at the Task Order Level
Will task orders be against Labor Cats? If so, at what level? (Acquisition logistics which includes 5 labor cats or for each labor cat under acq log?) for example for the ACQ SB domain, at the 3.1.1 or the 3.1.1.1 level (3rd / 4th level), and for the log/med domain at the 3.1.1.1 or the 3.1.1.1.1 level (4th / 5th level)	TOs will include multiple labor categories and associated levels
Will there be just one rate sheet for the Med / Log or a separate rate sheet for Med Labor Cats and Log Labor Cats?	One rate sheet
Is the Gov going to weigh major subs PP? If so, can you give an example of how that will work.	yes, if submitted as part of the three requested; draft RFP explains how Past Performance is being evaluated.
Ref Period of Performance, with the IDIQ being a base of 3 years and one 3 year option, what will the period of performance for Tos be?	TOs will normally be one year base with multiple one year option periods but could be shorter based on government needs.
We know that OPETS has allowed other customers to use the OPETS contract vehicles, will other government customers being allowed to use the JE OPETS contract vehicle?	Yes.
What is the government's rationale for assigning 541330 as the NAICS code for JE-OPETS? Will the government consider utilizing NAICS code 541712 as this seems more appropriate for this effort.	Code 541330 is for Engineering Services: provision of advice; preparation of feasibility studies; preparation of preliminary and final plans and designs; provision of technical services; evaluation of engineering projects and, ; related services. Provides continuity -transition from OPETS to JE-OPETS. Re. NAICS Code 541712 - No

Ref Past Performance Questionnaire, do current incumbent OPTES primes who plan to utilize their current OPTES PP as part of Vol II PP submission need to submit the PPQ to the Government? For OPTES PP at the IDIQ level, who is the POC that the PPQ needs to be submitted to, the OPTES PMO? For OPTES PP at the TO level, is the PPQ submitted to the GTM at the respective JPM for that TO?	Yes. Questionnaires will be sent by the bidder to a government or industry POC to be completed and the POC will return them to the government POC, Steve Smith
If submitted PP for a sub role and the Prime is going to be bidding within the same domain (i.e. Med / Log) may we submit the PPQ to the gov vice the Prime, as there is a potential that the Prime might give a lower adjectival rating for a sub that is in direct competition?	Questionnaires will be sent by the bidder to a government or industry POC to be completed and the POC will return them to the government POC, Steve Smith
Ref ACQ SB domain, Section L Vol III technical section 5, Small Business Participation Plan, is inclusion of this requirement an administrative oversight error, since only SB may bid for the ACQ SB work, is this a requirement for submission?	Must submit a Small Business Participation Plan per DFARS 215.304(c)(i)
Ref facility clearance, when does the offeror have to have a Secret / TS clearance, by IDIQ submission, by IDIQ aware, by TO submission, by TO award?	At the submission of Task Order Proposal
Do you desire teams with subcontractors, or do you prefer primes only 'a la JE-RDAP?	This is up to the individual contracting companies.
If possible with subs, do subs provide past performance (PP) citations? PP essential or optional?	Sub's past performance will be reviewed if submitted as part of the three requested
Will bids require and / or allow teaming, particularly for the past performance requirement?	Teaming is allowed; Past Performance for the prime will b evaluated and the sub if submitted as part of the three requested.
Will there be a separate industry day next year for the BEI IDIQ?	Yes
Will PP be rated on relevant JPEO - CBD PP or Acquisition, Log, Med?	Any relevant past performance may be submitted
Will each TO have a NTE ceiling amount, i.e. a task order can be modified?	Yes
Volume II Section 1 - Can major subcontractors past performance be used or only primes?	yes, for major subs
Will JEOPET-A have to have a SB plan?	Must have Small Business Participation Plan, but not a Small Business Subcontracting Plan
Given the LOE to effectively manage TO's and personnel, will the government add a Task Order Manager LCAT for this role (perhaps at 25%) or will the government continue the current course as under the current OPETS contract?	We do not intend to add a Task Order Manager.
Do small business primes really need small business subcontracting plans?	Must have Small Business Participation Plan, but not a Small Business Subcontracting Plan
How will the schedule affect current OPETS task orders supporting one-off government customers outside of JPEO-CBD?	A determination will be made near the end of the current task order PoP
While BEI has a similar projected number of FTEs, the scope of work is much wider than for Acq and Log/Med. Are 3 IDIQ awards sufficient to promote competition at the TO level for BEI?	Yes

The current OPETS requires every employee to have a Secret Sec Clearance. Please discuss JE-OPETS Security Requirements.	Clearance level determination will be made at Task Order level. Clearance requirements will range from Public Trust to Top Secret.
What time span will be considered for past performance?	Work must have been performed within the three years immediately preceding the RFP
Why are you adding studies? This is a task covered by JE Class which is currently under-utilized. It would seem redundant to add studies under JE-OPETS.	We need the capability to support the JPMs requirements throughout the Acquisition Cycle
We are a Small Business by virtue of the NAICS 541330 exemption, therefore, can we submit proposals for both the JE-OPETS-LM and JE-OPETS-A IDIQ Opportunities?	yes
We are interested in submitting proposals for both JE-OPETS opportunities and would like to know if each of these IDIQ contracts will be evaluated independently of the other for award?	There are two separate and distinct ID/IQ contracts being competed and evaluated independently of each other. A third ID/IQ will be competed in 2018.
Referencing Draft RFP Section L, Past Performance -- in the case where a company has a Prime IDIQ contract with multiple Prime Task Order awards, can the company reference the IDIQ contract as a single Past Performance citation and use past performance information from all awarded Task Orders, or would that company need to use each Task Order as individual citations that would count against the limit of 3 total?	Past performance should be submitted by contract not by Task Order.
2. Volume II - Factor I Past Performance" "a. Section 1: Contract Descriptions" on what appears to be page 6 of the attached PDF: Can you please provide some guidance for subcontracts? I assume it'll be okay to substitute prime contractor POCs in lieu of government POCs in subparagraphs ii, iii, and iv?	yes
c. Section 3: Past Performance Assessment Questionnaire" subparagraph "i" on page 7 – will it be okay to substitute prime contractor POCs in lieu of government POCs?	yes
is there a minimum number of past performances required from proposed major subcontractors? And if provided does Subcontractor past performance count against the three contracts maximum	Past Performance is not required for Major Subcontractors but if submitted would count against the three requested.